



HUTCHISON CHINA MEDITECH

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Nasdaq/AIM: HCM

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Use of Non-GAAP Financial Measures - This presentation includes certain non-GAAP financial measures. Please see the appendix slides titled “Non-GAAP Financial Measures and Reconciliation” for further information relevant to the interpretation of these financial measures and reconciliations of these financial measures to the most comparable GAAP measures.

Building a global science-focused biopharma from an established base in China



Realizing the **global potential of Chi-Med's novel oncology assets**



Building a **fully integrated oncology business in China**

Our strengths

Fully integrated platform built over 20 years



First global-focused novel drug discovery company in China - est. 2002

~600 integrated R&D staff focused on oncology & autoimmune disorders

World-Class
Discovery &
Development
Capability

9 innovative clinical stage NMEs - all discovered in-house by Chi-Med

3 lead assets NDA filed/ approved in China - all in late global development

Highly
Differentiated
NME Portfolio &
Global Pipeline

CHI-

MED

11 years - median tenure with Chi-Med of 14 person senior mgmt. team

0 governance issues during fourteen years as a listed company

Seasoned MNC
Mgmt. Team -
Strong
Governance

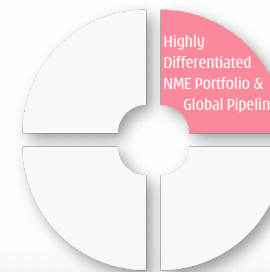
Deep Pan-China
Market Access
Commercial
Platform

~2,300 person China Rx Sales team - covering about 320 cities

~400 person new oncology commercial team - covering 1,300 cancer centers in China ^[1]

Maximizing the value of our lead assets

Potential 5 NDAs filings & 8 reg. studies by 2020/2021



	Dose Finding / Safety Run-In	Proof-of-Concept	Registration Intent	NDA Filed / Marketed
Savolitinib c-MET inhibitor		MET Exon 14 skipping NSCLC		MET Exon 14 skipping NSCLC NDA Accepted May 2020
		PRCC/ccRCC - CALYPSO [2] Imfinzi combo	MET+ PRCC - SAVOIR	
		MET+ Gastric cancer - VIKTORY [2]	MET+ NSCLC - SAVANNAH Tagrisso combo	
		MET+ Colorectal cancer [2]		
Surufatinib VEGFR 1/2/3; FGFR1; & CSF-1R inhibitor		Soft Tissue Sarcoma & BTC		PNET & Non-PNET [3]
	PD-1 Combo Tuoyi - Junshi Bioscience [1]	8 Solid Tumor settings Tuoyi PD-1 combo	2L Biliary Tract cancer	Non-Pancreatic NET NDA Approved Dec 2020
	PD-1 Combo Tiselizumab - BeiGene [1]			Pancreatic NET NDA Accepted Sept 2020
	PD-1 Combo Tyvyt - Innovent Biologics			
Elunate® (Fruquintinib) VEGFR 1/2/3 inhibitor		TN & HR+/Her2- Breast cancer	≥3L Colorectal ca. - FRESCO-2	≥3L Colorectal cancer NDA Approved Sep 2018
		5 Solid Tumor settings Tyvyt PD-1 combo	2L Gastric cancer - FRUTIGA Taxol combo	
	PD-1 Combo Tiselizumab - BeiGene [1]			



Global



China

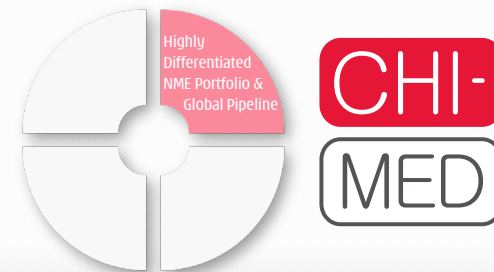
MAJOR ACTION
in PAST 6 mo.

IN TRANSITION

[1] In planning; [2] Investigator initiated trials (IITs); [3] US rolling NDA submission has begun Dec 2020.

Deep NME early pipeline

Multiple further waves of innovation progressing



4 candidates at earlier dev. stages...

IND preparation

Dose Finding/
Safety Run-In

Proof-of Concept

Registration Intent

HMPL-523

Syk inhibitor

Dose Escalation - Indolent NHL

6 Indolent NHL settings

Immune Thrombocyto. Purpura

HMPL-689

PI3Kδ inhibitor

Dose Escalation - Indolent NHL

8 Indolent NHL settings

HMPL-453

FGFR 1/2/3/ inhibitor

Mesothelioma

IHCC ^[1]

HMPL-306

IDH1/2 inhibitor

IND submission H2 2020

Dose Escalation - AML

...plus 4 more novel drug candidates in Pre-IND regulatory tox studies - targeting dual U.S. & China IND submissions during 2020-2021



Global



China

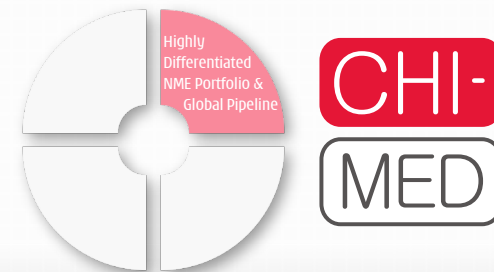
MAJOR ACTION
in PAST 6 mo.





IN TRANSITION

[1] IHCC= Intrahepatic cholangiocarcinoma

Differentiated portfolio

Designed for global registration - 12 discovered assets

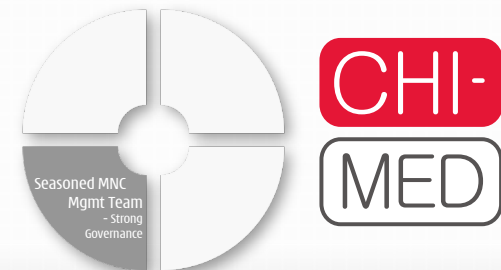


Product	MOA	Discovery ^[1]	Indications	Partner	Rights	 ^[2]	 ^[2]
Elunate®	VEGFR 1/2/3	In-house (est. LOE ~2033)	Colorectal, gastric, NSCLC, solid tumors (multiple I/O & TKI combos)		HCM has WW rights ex-China; 70%-80% of sales in China ^[4]	Marketed (Colorectal); Ph.III (Gastric)	Ph.III US, EU, JPN (Colorectal)
Savolitinib	c-MET	In-house (est. LOE ~2035)	NSCLC, kidney, gastric ^[3] , colorectal ^[3] (multiple I/O & TKI combos)		AZ has WW rights; China (30% royalty); ex-China (9-18% tiered royalty)	NDA accepted (NSCLC)	Ph.II/III global (multiple NSCLC) Ph.III global (PRCC)
Surufatinib	VEGFR 1/2/3, FGFR1 & CSF-1R	In-house (est. LOE ~2035)	Neuroendocrine tumors (NET), biliary tract, thyroid, solid tumors (multiple I/O combos)	None	HCM holds all WW rights	Approved (non-pNET) NDA accepted (pNET)	US NDA filing started YE20 & EU planned in 2021
HMPL-523	Syk	In-house (est. LOE ~2037)	B-cell malignancies - indolent non-Hodgkin's lymphoma (NHL), ITP	None	HCM holds all WW rights	Ph.Ib/II (Treated >200 NHL pts.)	Ph.I US, EU, Aus (NHL)
HMPL-689	PI3Kδ	In-house (est. LOE ~2040)	B-cell malignancies - indolent NHL	None	HCM holds all WW rights	Ph.Ib/II (Treated >100 NHL pts.)	Ph.I US, EU, Aus (NHL)
HMPL-453	FGFR 1/2/3	In-house (est. LOE ~2039)	Malignant mesothelioma, cholangiocarcinoma	None	HCM holds all WW rights	Ph.II (Mesothelioma, IHCC)	-
Epitinib	EGFRm+	In-house (est. LOE ~2032)	Glioblastoma	None	HCM holds all WW rights	Ph.II (Glioblastoma)	-
HMPL-306	IDH 1/2	In-house (est. LOE ~2043)	Hematological malignancies, solid tumors	None	HCM holds all WW rights	Ph.I (Hem. malignancies)	Ph.I in planning (start H1 2021)
HMPL-295	Not Disc.	In-house	Solid tumors	None	HCM holds all WW rights	IND end 2020 (China)	
HMPL-653	Not Disc.	In-house	Solid tumors	None	HCM holds all WW rights	Target IND 2021 (US/China)	
HMPL-A83	Not Disc.	In-house	mAb - solid tumors, hematological malignancies	None	HCM holds all WW rights	Target IND 2021 (US/China)	
HMPL-760	Not Disc.	In-house	Hematological malignancies	None	HCM holds all WW rights	Target IND 2021 (US/China)	

[1] Approximate estimated Loss of Exclusivity (LOE) in key markets considering multiple patent families, extension, and regulatory protection; [2] Represents the most advanced clinical trial stage and indication; [3] Investigator initiated trials (IITs);
[4] Subject to meeting pre-agreed sales targets, Lilly will pay Chi-Med an estimated total of 70%-80% of Elunate® sales in the form of royalties, manufacturing costs and service payments.

Seasoned executives - MNC veterans

Global standards - Reputation & transparency



Management Team



Christian Hogg
Chief Executive
Officer



31/20



Weiguo Su
Chief Scientific
Officer



30/15



Johnny Cheng
Chief Financial
Officer



31/12



Junjie Zhou
General
Manager, SHPL



29/19



Marek Kania
Managing Director &
Chief Medical Officer,
International



26/2



Zhenping Wu
Pharmaceutical
Sciences



26/12



Hong Chen
Chief Commercial
Officer, China



22/10



Tom Held
Head of
Commercial,
U.S.



30/1



May Wang
Business Dev. &
Strategic Alliances



26/10



Mark Lee
Corporate Finance &
Development



21/11



Charles Nixon
General Counsel



28/13



Andrew Shih
HR - Organization &
Leadership Dev.



24/1



Yiling Cui
Government Affairs



22/1



Enrico Magnanelli
International Operations



21/2

Selected Shareholders



0 Issues

in governance in 14 years
listed on AIM & 4 years
on NASDAQ



London
Stock Exchange



Track Record of Successful Partnerships

Across functions verified by our long-term MNC partners





AstraZeneca and Chi-Med

Harnessing the power of Chinese Innovation

1

Savolitinib

Savolitinib – selective MET inhibitor

FAST APPROVAL OF MONOTHERAPY

PAPILLARY RCC

~8% RCC. No biomarker therapies approved.

EXON14 MUTATION NSCLC

NDA under review. Priority Review.
First in China. Global in planning.

COMBINATION OPPORTUNITIES

PD-L1 COMBINATION

Preliminary signal with Imfinzi®.
Exploring further.

POST-EGFR TKI NSCLC

~30% Tagrisso®-resistant pts.
(Tag. 2019 \$3.2bn, #1 globally).

➤ Global collaboration with AstraZeneca



Savolitinib - MET inhibitor

Current development status



Strong position in NSCLC

- MET Exon 14m** - NDA accepted in May 2020 & priority review;
- Global Ex.14 study in planning;
- Savo/Tagrisso®** - Enrollment continues apace.

Renewed RCC strategy

- Savo monotherapy** - ~60 pt. SAVOIR data; Restart in PRCC;
- Savo/Imfinzi® combo** - Prelim. durable efficacy & tolerability.

Other exploratory studies

- Gastric monotherapy** - 50% ORR;
- Exploring colorectal.



Indication	Treatment	Target Patient	Study Name	Dose Finding / Safety Run-in	Proof-of-concept	Registration
NSCLC	Savolitinib + Tagrisso	2L/3L EGFRm; Tagrisso ref.; MET+	SAVANNAH			
	Savolitinib	MET Exon 14 skipping		**		
	Savolitinib	MET Exon 14 skipping				(NDA accepted) ★
Kidney	Savolitinib	MET+ Papillary RCC	SAVOIR			
	Savolitinib + Imfinzi (PD-L1)	Papillary RCC *	CALYPSO			
	Savolitinib + Imfinzi (PD-L1)	Clear cell RCC *	CALYPSO			
Gastric & Colorectal	Savolitinib	MET+ Gastric cancer *	VIKTORY			
	Savolitinib	MET+ Gastric cancer				
	Savolitinib	MET+ Colorectal cancer *				

* Investigator initiated trials (IITs); ** In planning

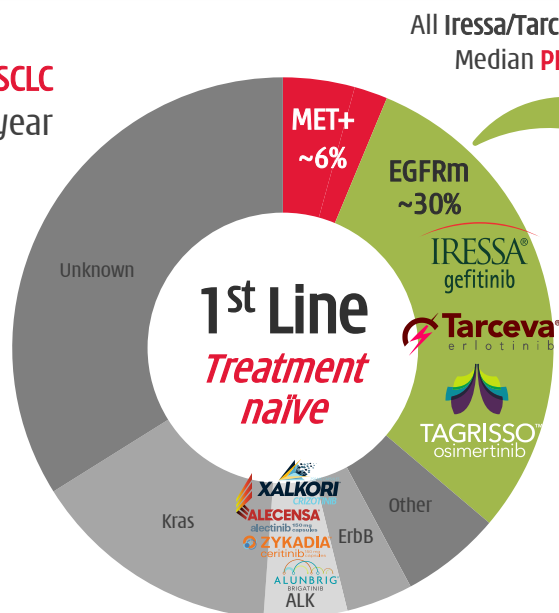
Savolitinib

Biggest opportunity is MET+ NSCLC



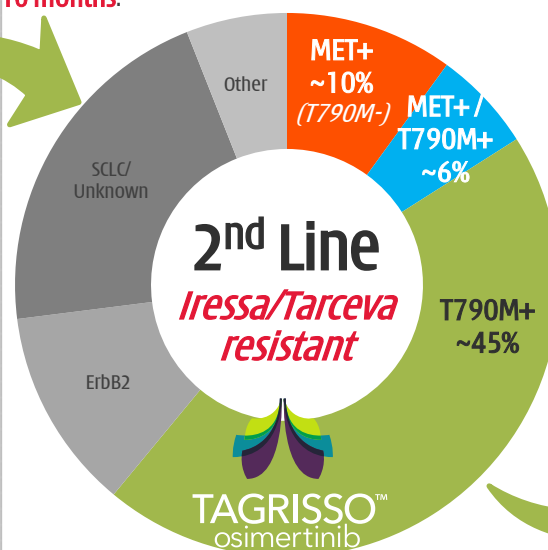
Primary NSCLC

1.8 million NSCLC patients per year

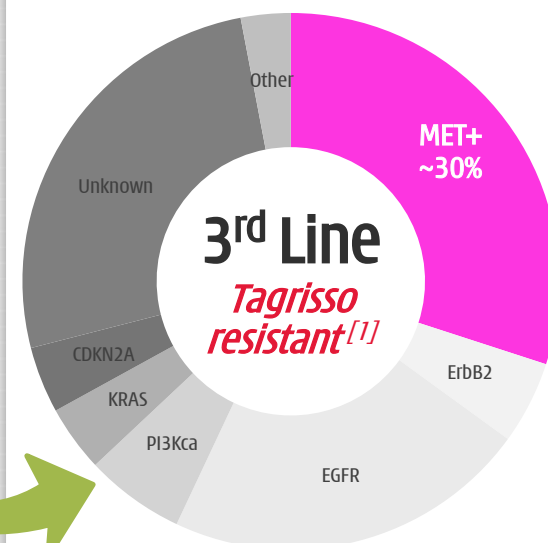


All Iressa/Tarceva patients relapse
Median PFS 9-10 months.

Resistance-driven EGFRm+ NSCLC



All Tagrisso patients relapse
2L Median PFS 9-10 months.



	Target	Launch	2019 (\$m) ^[3]
Iressa	EGFRm	2003	423
Tarceva	EGFRm	2004	300
Tagrisso	EGFRm / T790M	2015	3,189
Xalkori	ALK / ROS1 / MET	2011	530
Alecensa	ALK	2015	881
Alunbrig	ALK	2017	60
Total Sales			5,383

Launch	2016	2017	2018	2019
Dec-15	423	955	1,860	3,189 (+74%)



TARIGRISO™
osimertinib

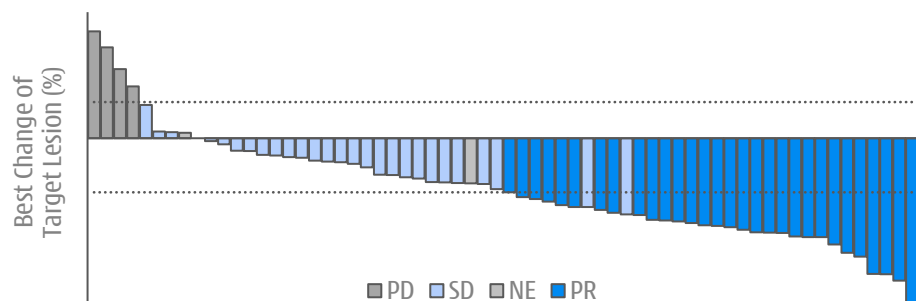
Est. global sales
of ~\$6-8 bn
by 2023^[2].

Savolitinib - MET Exon 14 skipping NSCLC ^[1]

China NDA accepted in May 2020; global dev. in planning

1. Encouraging single agent anti-tumor activity ^[2]

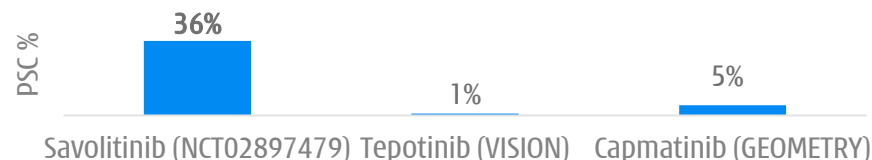
	Efficacy Evaluable (N=61)	Full Analysis (N=70)
ORR, % [95% CI]	49.2 [36.1, 62.3]	42.9 [31.1, 55.3]
DCR, % [95% CI]	93.4 [84.1, 98.2]	82.9 [71.2, 90.8]



2. Generally well-tolerated ^[2]

	n (%)
Treatment related serious AE	18 (25.7)
Leading to discontinuation	10 (14.3)
Treatment related AE Grade ≥3	29 (41.4)
Peripheral edema	5 (7.1)
Aspartate aminotransferase increased	9 (12.9)
Alanine aminotransferase increased	7 (10.0)

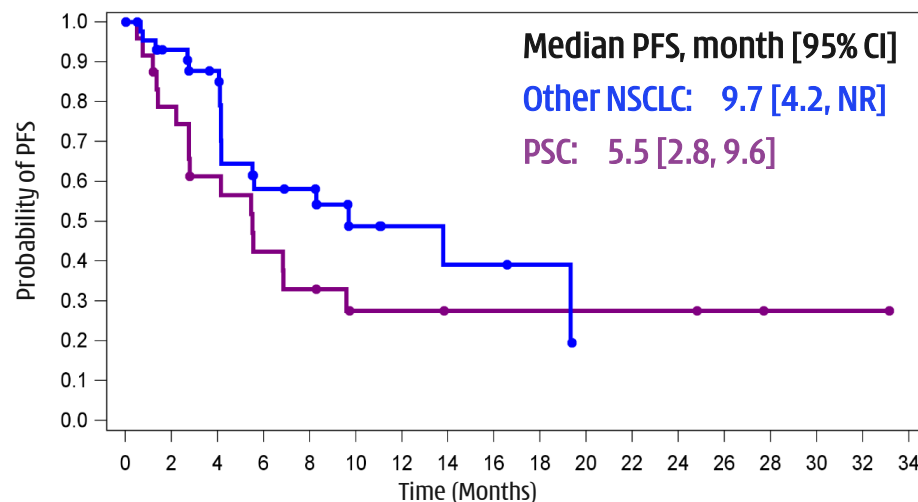
3. Savo study had 36% pts with PSC, a more aggressive NSCLC sub-type, vs. 1-5% in VISION/GEOMETRY



■ PSC standard of care is chemotherapy ^[3]

➤ ORR: 16.5%; mPFS: 2 months; mOS: 6.3 months

4. DoR, PFS, & OS outcomes are maturing ^[3]



TATTON B & D data - efficacy

	TATTON Part B osimertinib 80 mg + savolitinib 600 mg ^[1]			TATTON Part D osimertinib 80 mg + savolitinib 300 mg
	Part B1 (n=69) Prior third-generation EGFR-TKI	Part B2 (n=51) No prior third-generation EGFR-TKI (T790M negative)	Part B3 (n=18) No prior third-generation EGFR-TKI (T790M positive)	Part D (n=36) No prior third-generation EGFR-TKI (T790M negative)
Objective response rate*, % [95% CI]	30% [20, 43]	65% [50, 78]	67% [41, 87]	64% [46, 79]
Complete response, %	0	0	0	0
Partial response, %	30%	65%	67%	64%
Non-response, %				
Stable disease (≥ 6 weeks)	45%	24%	33%	28%
Progressive disease	10%	6%	0	3%
Not evaluable	14%	6%	0	6%
Disease control rate [#] , % [95% CI]	75% [64, 85]	88% [76, 96]	100% [81, 100]	92% [78, 98]
Median DoR, months [95% CI]	7.9 [4.0, 10.5]	9.0 [6.1, 22.7]	12.4 [2.8, NR]	8.0 [4.5, NR]
Median PFS, months [95% CI]	5.4 [4.1, 8.0]	9.0 [5.5, 11.9]	11.0 [4.0, NR]	9.1 [5.4, 12.9]

No reduction in efficacy with 300mg savo - SAVANNAH converted to 300mg dose

[1] Most patients were enrolled to Part B1, B2, B3 on 600 mg savolitinib, prior to weight-based dosing implementation, but following a protocol amendment in response to a safety signal of hypersensitivity, the final 21 patients enrolled in Part B were dosed with savolitinib by body weight as follows: patients who weighed ≤55 kg (n=8) received 300 mg daily and those weighing >55 kg (n=13) received 600 mg daily; Best response data are for patients who had an opportunity to have two follow-up scans; * Complete or partial response confirmed at ≥4 weeks. [#] Disease control rate = confirmed complete response + confirmed partial response + stable disease at ≥5 weeks; CI, confidence interval; NR, not reached.
Sequist LV, Han JY, Ahn MJ, et al. Osimertinib plus savolitinib in patients with EGFR mutation-positive, MET-amplified, non-small-cell lung cancer after progression on EGFR tyrosine kinase inhibitors: interim results from a multicentre, open-label, phase 1b study. Lancet Oncol. 2020; S1470-2045(19)30785-5. doi:10.1016/S1470-2045(19)30785-5.

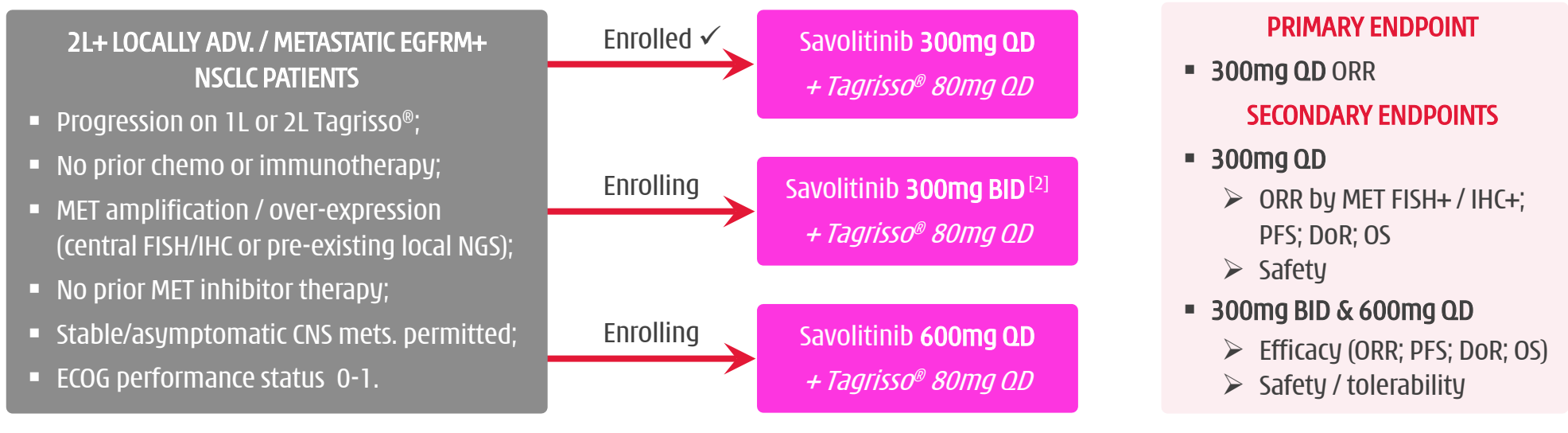
SAVANNAH Study



+ savolitinib in EGFR TKI refractory NSCLC

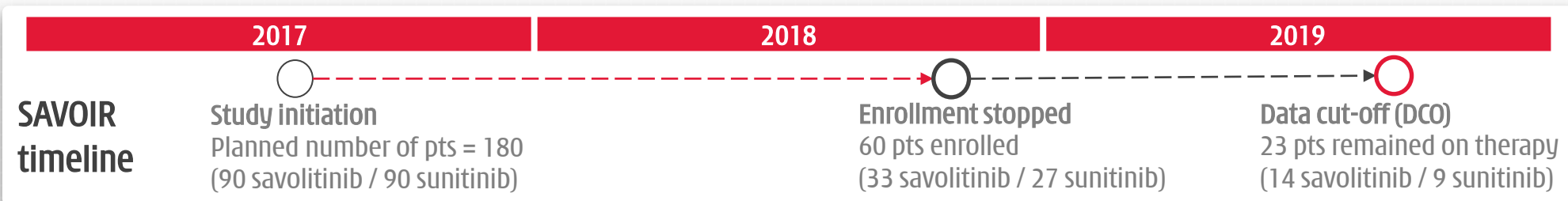


- **SAVANNAH designed for possible registration of 300mg QD^[1]**
 - in broadest Tagrisso® refractory population - FISH+ and/or IHC+ line agnostic population



Savolitinib in PRCC

SAVOIR 60 pt. data - actively evaluating progressing clinical work



Anti-tumor activity - All 9 savo responders remained in response at DCO

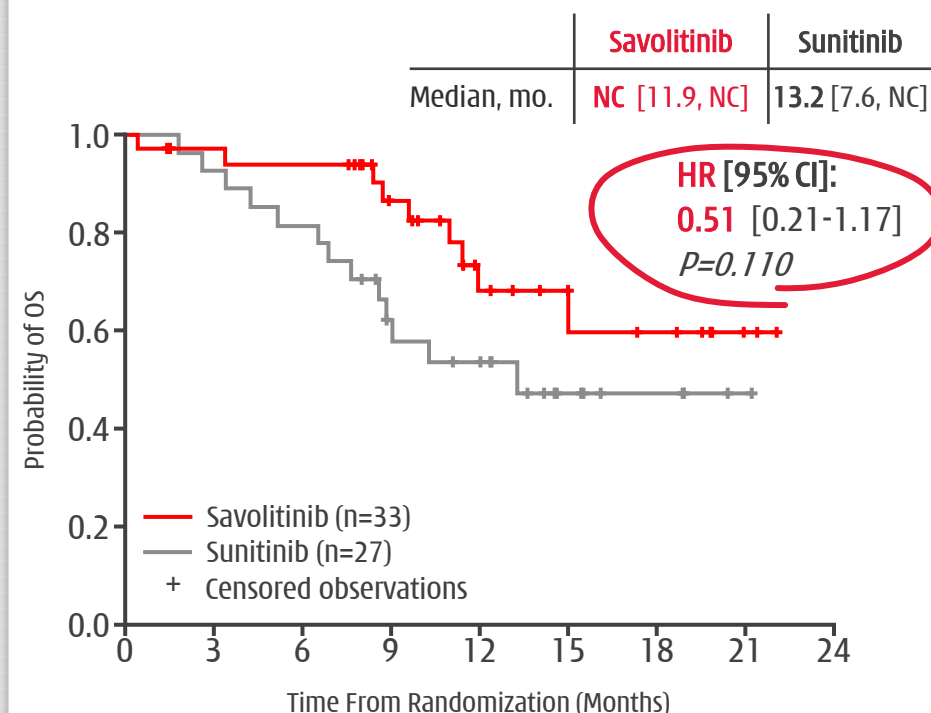
[95% CI]	Savolitinib (N=33)	Sunitinib (N=27)
ORR*	9 (27) [13.3, 45.5]	2 (7) [0.9, 24.3]
PFS	7.0 [2.8, NC]	5.6 [4.1, 6.9]
	Hazard Ratio: 0.71 [0.37, 1.36]	
DCR @ 6 months	16 (48) [30.8, 66.5]	10 (37) [19.4, 57.6]
@ 12 months	10 (30) [15.6, 48.7]	6 (22) [8.6, 42.3]

* One out of two sunitinib responders remained in response at DCO

Better tolerability - 42% savo vs 81% sunitinib AE Gr.≥3

	Savolitinib (N=33)	Sunitinib (N=27)
Treatment related AE Grade ≥3	8 (24)	17 (63)
Any AE Grade ≥3	14 (42)	22 (81)
Anemia	0	4 (15)
Hypertension	0	4 (15)
AST increased	5 (15)	2 (7)
ALT increased	4 (12)	2 (7)

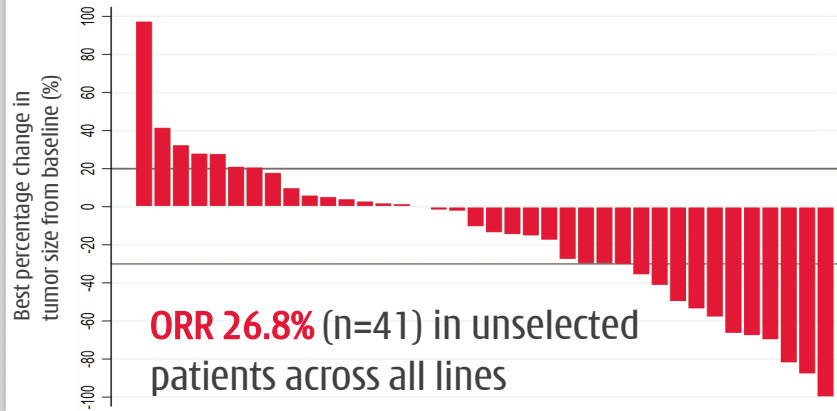
Strong signal of potential overall survival benefit



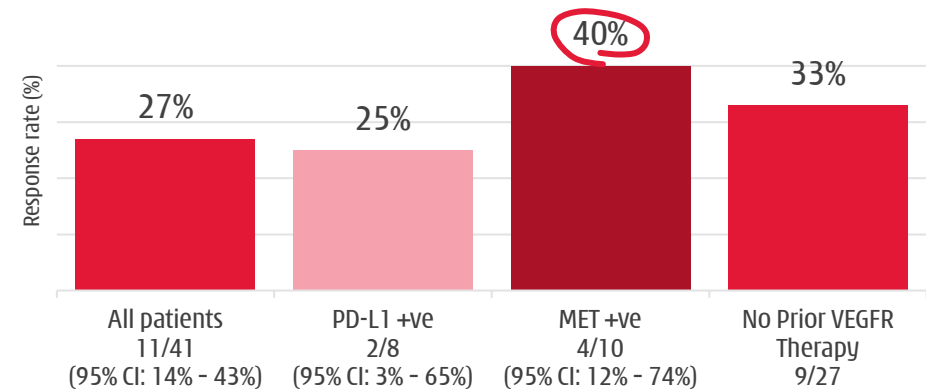
Savo + Imfinzi® in PRCC (CALYPSO)

Continue to accumulate clinical data & explore developments

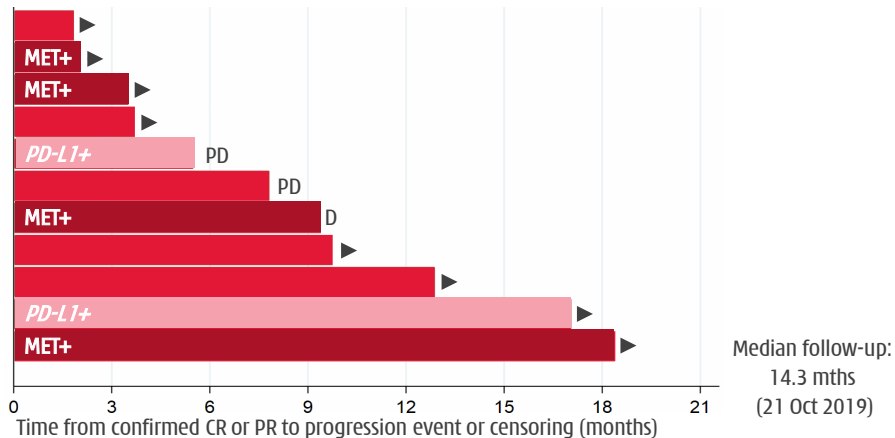
CALYPSO: Encouraging response independent of biomarkers assessed so far





CALYPSO: MET +ve results to be confirmed based on genetic alterations (**40% ORR** based on IHC ≥3)



CALYPSO: Durable response in a subset of pts



CALYPSO: next steps

-  Further assessment of biomarkers (6 not assessable)
 - Only MET+ overexpression assessed to date (10/41 positive, 25/41 negative);
 - MET+ gene amplification / other MET aberrations to evaluate.
-  Exploring potential for further expansion of the CALYPSO study



Mechanism of Action

Anti-angiogenesis: cut off
blood flow to tumor
(VEGFR/FGFR).

Immunotherapy: inhibit
expression of **tumor-
associated macrophages**
which cloak cancer cells from
T-cell attack (CSF-1R).

Tumor-associated
macrophages

Angiogenesis

T-cells

2

Surufatinib

Surufatinib – VEGFR, CSF-1R & FGFR1 inhibitor

FAST APPROVAL OF MONOTHERAPY

BILIARY TRACT CANCER

Poor prognosis patients.

NET REGISTRATION (GLOBAL)

Fast Track Designation in U.S. & NDA filing started YE2020; EU MAA planned for 2021.

NET LAUNCH (CHINA)

NDA (non-p NET) approved; Commercial team in place.

COMBINATION OPPORTUNITIES

PD-1 COMBINATIONS

Multiple PD-1s approach;
Potential MOA synergy CSF-1R & PD-1.

PD-1 COMBINATIONS

Multiple PD-1s approach;
Potential MOA synergy CSF-1R & PD-1.

➤ Chi-Med retains all rights worldwide

Surufatinib - dual VEGFR & CSF-1R inhibitor

Current development status



China NET

- Non-pancreatic NET NDA approved Dec 2020;
- Pancreatic NET - **NDA accepted**.

Global NET

- U.S. NDA in late 2020** ^[1];
- Fast Track Designations** for both pNET & non-pNET;
- EU MAA planned for 2021**.

Biliary Tract Cancer

- Ph.II/III underway; interim analysis (POC) planned.

PD-1 combos

- Tuoyi® (Junshi) Ph.II (in 8 solid tumor indications);
- Tyvyt® (Innovent);
- Tislelizumab (Beigene).

Indication	Treatment	Target Patient	Study Name	Dose Finding / Safety Run-in	Proof-of-concept	Registration
NET	Surufatinib	NET				(US NDA sub. started)
	Surufatinib	Pancreatic NET	SANET-p			(NDA accepted) ★
	Surufatinib	Non-Pancreatic NET	SANET-ep			(Approved) ★
BTC	Surufatinib	Biliary tract cancer				
	Surufatinib	2L; chemo ref. biliary tract cancer				
STS	Surufatinib	Soft tissue sarcoma				
PD-1 Combo	Surufatinib + Tuoyi (PD-1)	Solid tumors		*		
	Surufatinib + Tuoyi (PD-1)	Solid tumors				
	Surufatinib + Tyvyt (PD-1)	Solid tumors				
	Surufatinib + tislelizumab (PD-1)	Solid tumors		*		
	Surufatinib + tislelizumab (PD-1)	Solid tumors		*		



* In planning; [1] Chi-Med is now planning a U.S. NDA rolling submission from late 2020 into early 2021.

G1/2 Advanced NET ^[1] (Ki-67 Index 0-20)

Global opportunity in lung/other NETs & China wide-open



Site		est. %	Octreotide LAR	Lanreotide autogel	¹⁷⁷ Lu-Dotatate	Streptozocin	Sunitinib	Everolimus	Surufatinib
Disease status			Treatment naïve	Stable disease	Progressed in past 3 yrs.	Historical	Progressed in past 12 mo.	Progressed in past 6 mo.	Progressed in past 12 mo.
GI Tract	Stomach	7%		CLARINET ^[2]	Historical Ph. II <i>SSR over expression</i>			RADIANT-4 ^[3]	SANET-ep
	Small bowel / appendix	9%	PROMID	CLARINET ^[2]	NETTER-1			RADIANT-4 ^[3]	SANET-ep
	Colon & Rectum	31%		CLARINET ^[2]	Historical Ph. II <i>SSR over expression</i>			RADIANT-4 ^[3]	SANET-ep
Pancreas		6%		CLARINET ^[2]	Historical Ph. II <i>SSR over expression</i>	Historical	PHASE III	RADIANT-3 ^[3]	SANET-p
Lung		20%						RADIANT-4 ^[3]	SANET-ep
Other	Other	~17%							SANET-ep
	Unknown Primary	~10%						RADIANT-4 ^[3]	SANET-ep

[1] Yao ESMO 2019; [2] CLARINET approved only for Ki-67 Index <10 (i.e. est. ~50% of G1/G2); [3] Everolimus approved in non-Functional NET (~60% pNET; 90% Lung NET; majority mid-gut/small bowel NET).



Global (ex-China)



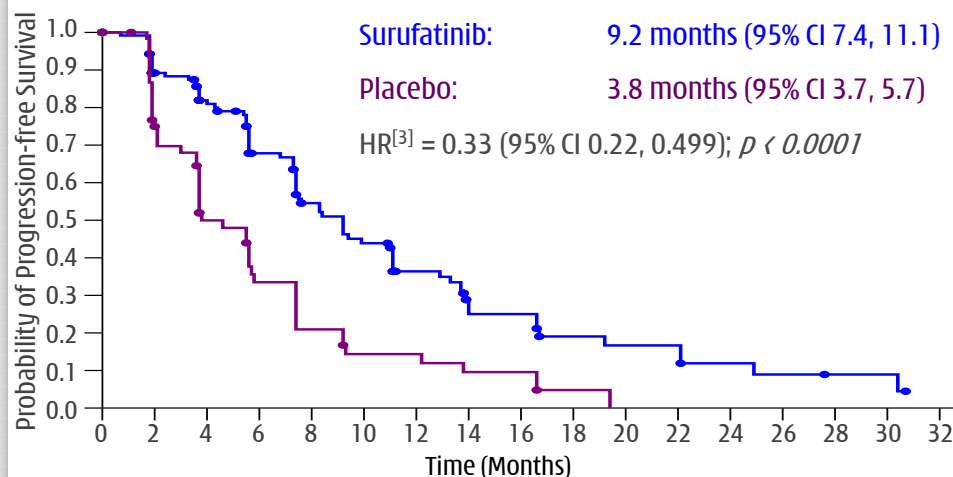
China

G1/2 Advanced NET

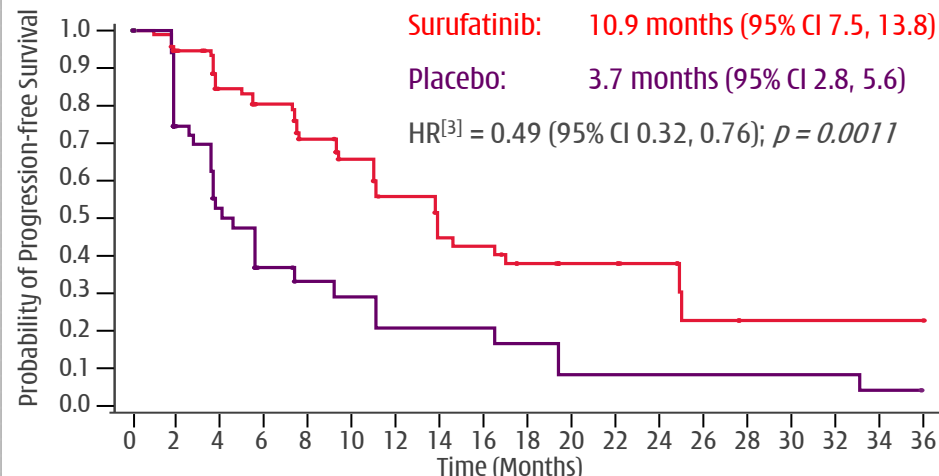
Major unmet need - broad surufatinib efficacy in 2 Phase IIIs



Non-Pancreatic^[1] (SANET-ep, n=198)



Pancreatic^[2] (SANET-p, n=172)



	China			US		EU5	
	Annual Incidence	Estimated Prevalence	mPFS	Annual Incidence ^[4]	Estimated Prevalence ^[4]	Annual Incidence ^[5]	Estimated Prevalence ^[5]
Total NET	67,600	~300,000 (Est. China ratio ^[4])		19,000	141,000	18,700	138,800
Non-Pancreatic NET	~54,100	~240,000 (Est. China ratio ^[4])	9.2 mo. (SANET-ep Ph.III)	17,000	127,000	16,700	125,000
Pancreatic NET	~13,600	~60,000 (Est. China ratio ^[4])	10.9 mo. (SANET-p Ph.III)	2,000	14,000	2,000	13,800

[1] ESMO 2019 LBA#76; [2] ESMO 2020 #11560; [3] P-value is obtained from the stratified one-sided log-rank test; Hazard ratio is obtained from stratified Cox model; CI, confidence interval; HR, hazard ratio; [4] Source: Frost & Sullivan. Current estimated Prevalence to Incidence ratio in China at 4.4, lower than U.S. 7.4 ratio due to lower access to treatment options; [5] Estimated based on relative population versus the U.S.

U.S. NDA rolling submission started

Surufatinib efficacy is highly applicable to U.S. & EU populations

Basis for NDA & MAA (US FDA / EMA)

SANET-ep
(N=198)

Non-pancreatic
NET

SANET-p
(N=172)

Pancreatic
NET

US Ph 1b
(N=105)

Non-pan. NET (16)
Pan. NET (16)
Other tumors

- SANET-ep + SANET-p + existing US NET patients data, could support US NDA & EU MAA sub;
- US Fast Track Designations → rolling sub;
- Extensive list of supportive studies.

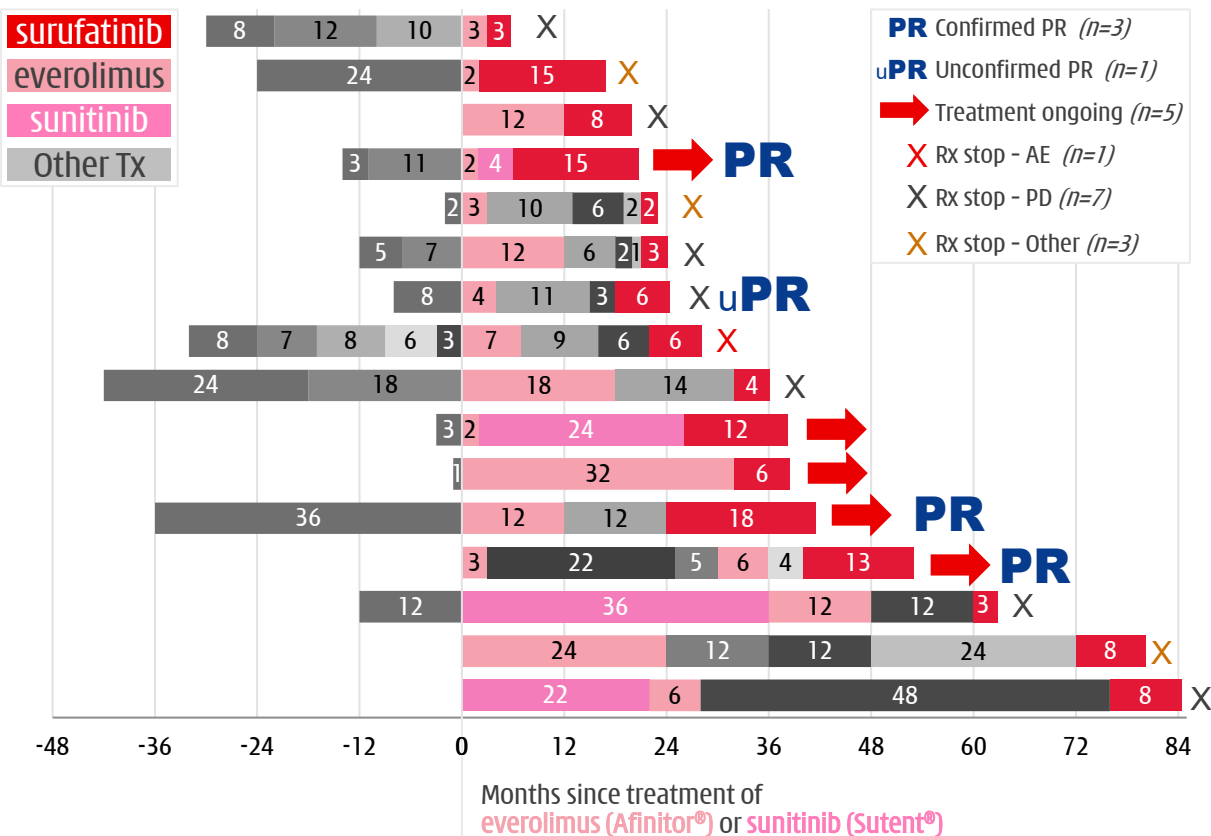
Similar PK and Toxicity Profile between China & US patients

- 300mg QD recommended in both populations;
- PK: C_{max} & AUC_{tau} <10% difference; no meaningful impact of race on exposure;
- Safety: similar dose intensities; US adverse events at or below China patients.

Source: A Dasari, S Paulson et al. *Comparison of Pharmacokinetic Profiles and Safety of Surufatinib in Patients from China and the United States*. AACR 2020. Abstract CT115.

Encouraging prelim. efficacy in heavily pre-treated US NET pts

Efficacy in Post Everolimus or Sunitinib Failure Patients in US Ph. Ib



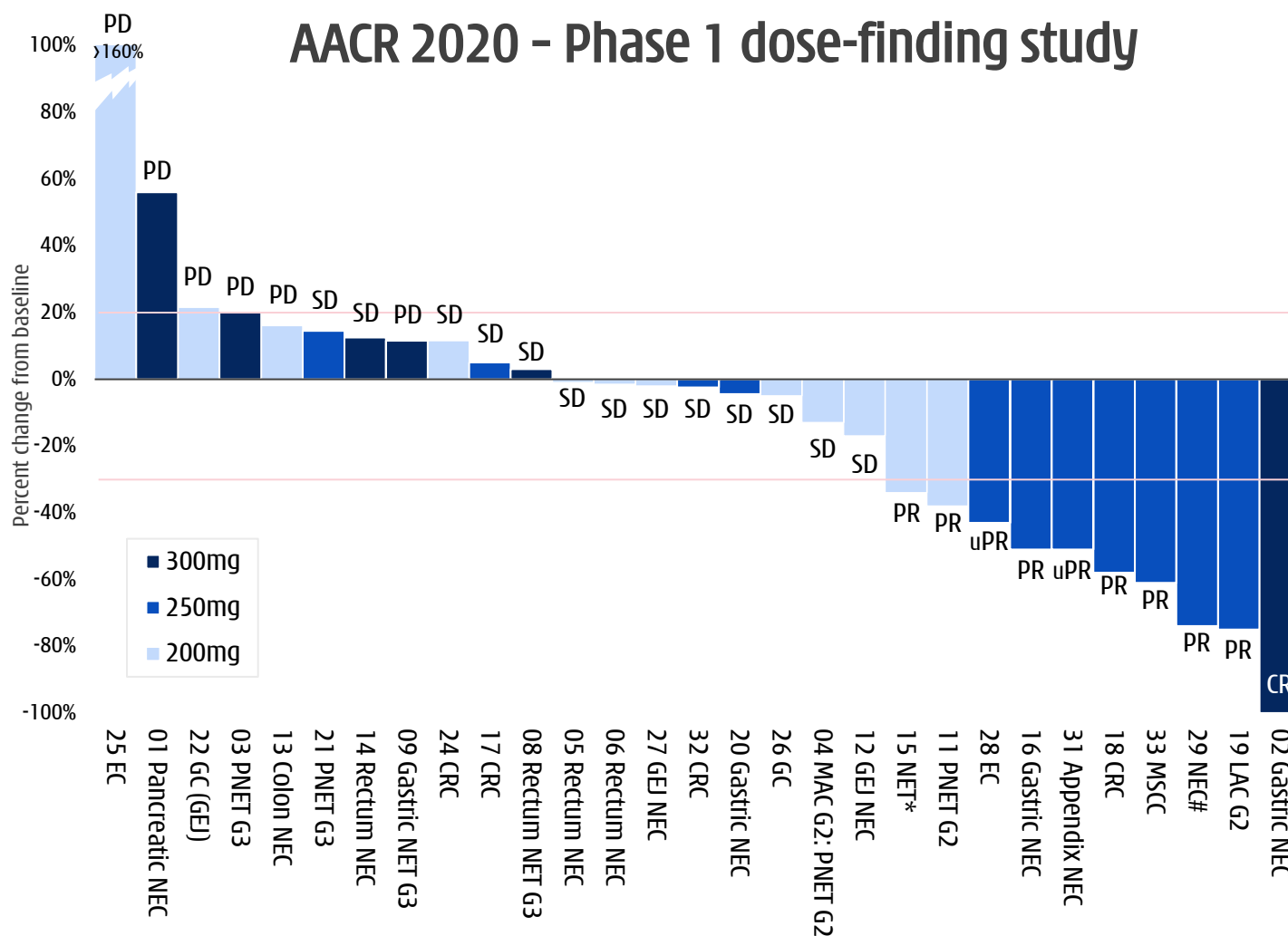
Data cut-off as of April 21, 2020.

Source: Dasari, et al. *Efficacy and safety of surufatinib in United States (US) patients (pts) with neuroendocrine tumors (NETs)*. Journal of Clinical Oncology 2020 38:15_suppl, 4610-4610

Promising PD-1 combo in difficult G3 NET/NEC pts

Phase II proceeding at 250mg RP2D

AACR 2020 - Phase 1 dose-finding study



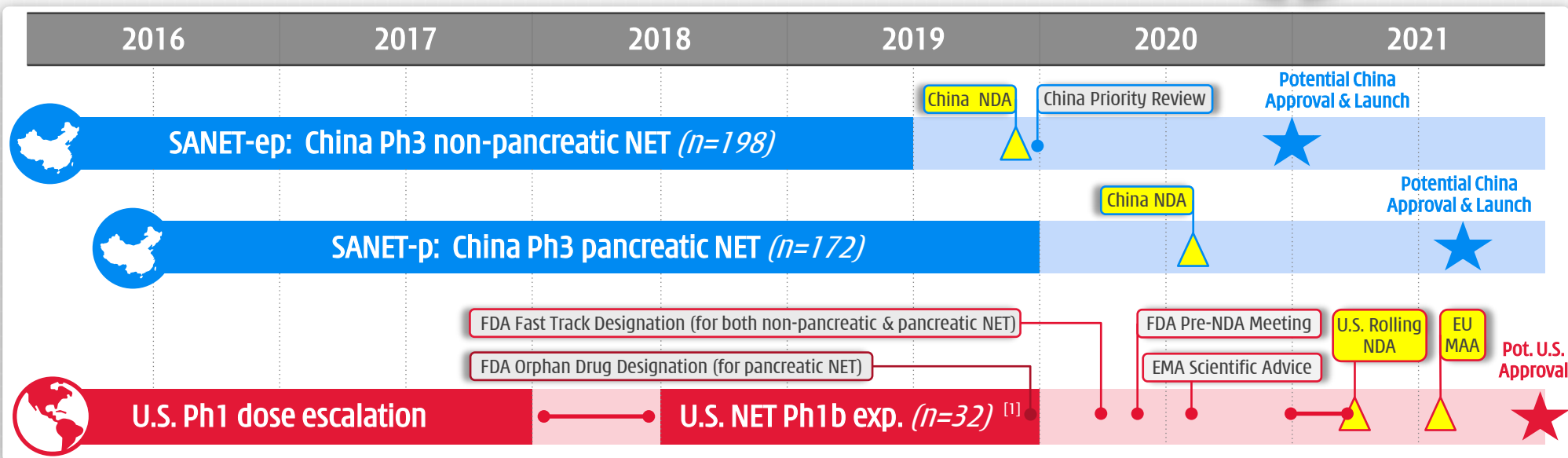
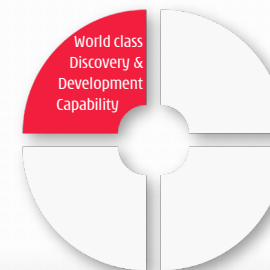
- **RP2D 250mg surufatinib + toripalimab.**
 ↗ (N=11): ORR = 64%, DCR = 100%.
- **Anti-tumor signal, particularly in NEC & NET.**
- **Combination well tolerated, with no unexpected safety signals.**

CR = Complete Response
 PR = Partial Response
 SD = Stable Disease
 PD = Progressive Disease

NET: neuroendocrine tumor; NEC: neuroendocrine carcinoma; CRC: colorectal carcinoma; GC: gastric adenocarcinoma; EC: esophageal squamous cell carcinoma; GEJ: gastroesophageal junction; MAC G2: mediastinal atypical carcinoid; PNET G2: Pancreas NET G2; MSCC: metastatic squamous cell carcinoma with unknown primary; LAC: Lung atypical carcinoid; *: Left supraclavicular lymph node neuroendocrine tumor; #: Merkel cell carcinoma.

China data support of U.S. NDA & EU MAA

...surufatinib case study in neuroendocrine tumors



China Ph IIIs

- Established **profound efficacy** over large base ($n=370$);
- Robust China **safety data set**;
- Established **equivalence in standard of care in NET** in China & West.



U.S. Ph 1/1b

- Same **RP2D** [2] in China & U.S.;
- **Equivalent pharmacokinetic profile** in Chinese/U.S. patients;
- Meaningful **efficacy post Afinitor® & Sutent®** failure;
- **Supporting safety data** ($n=102$).



Efficiency

- China Priority Review;
- U.S. Orphan Drug & Fast Track Designations;
- **Aggregate clinical data supporting China NDA; U.S. NDA & EU MAA submissions.**

CHI-

MED

尼 胶 囊

Fruquintinib Capsules

ELUNATE®

5_{mg}



Hutchison Medi Pharma

Lilly

3 Elunate® (fruquintinib capsules)



ELUNATE[®]

Fruquintinib Capsules

- VEGFR 1/2/3 inhibitor



FAST APPROVAL OF MONOTHERAPY

CRC REGISTRATION (GLOBAL)

Regulatory interactions complete in U.S./EU
& Japan. U.S. FTD. Ph.III start mid-2020

CRC BROADEN ACCESS (CHINA)

NRDL inclusion Jan 2020;
Chi-Med commercializes in China from Q4 '20

COMBINATION OPPORTUNITIES

PD-1 COMBINATIONS

High selectivity enhances tolerability.
Multiple PD-1s approach.

CHEMO COMBINATIONS

FRUTIGA Ph.III in 2L gastric
2x~5x more pts in earlier lines.

- Chi-Med retains all rights ex-China;
- Partnership with Lilly in China




Global (Ex-China) (wholly owned CHI-MED)



China (partnered with Lilly)

Current development status



Elunate® CRC China

-  NRDL inclusion from January 1, 2020.




CRC GLOBAL

-  U.S. Ph.Ib/II completed;
-  **FRESCO-2 Ph.III initiated in U.S., EU & Japan;**
-  US FDA **Fast Track Designation.**

FRUTIGA Gastric Ph.III

-  2nd Interim analysis in June 2020 complete;
-  Increasing enrollment to 700-pts.

PD-1 combos

-  Tyvyt® (Innovent) Ph.II (in 5 solid tumor indications);
-  Tislelizumab (BeiGene);
-  Geptanolimab (Genor).

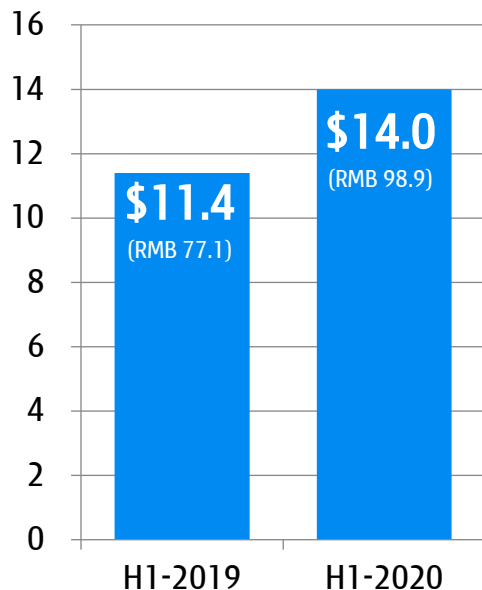
Indication	Treatment	Target Patient	Study Name	Dose Finding / Safety Run-in	Proof-of-concept	Registration
CRC	Fruquintinib	Colorectal cancer ("CRC")	FRESCO-2			
	Fruquintinib	≥3L; chemotherapy ref. CRC	FRESCO			(Marketed) ★
Gastric	Fruquintinib + Taxol	2L gastric cancer	FRUTIGA			
Breast	Fruquintinib	Breast cancer				
PD-1 Combos	Fruquintinib + Tyvyt (PD-1)	Solid tumors				
	Fruquintinib + geptanolimab (PD-1)	Solid tumors				
	Fruquintinib + tislelizumab (PD-1)	Solid tumors		*		
	Fruquintinib + tislelizumab (PD-1)	Solid tumors		*		

 Global

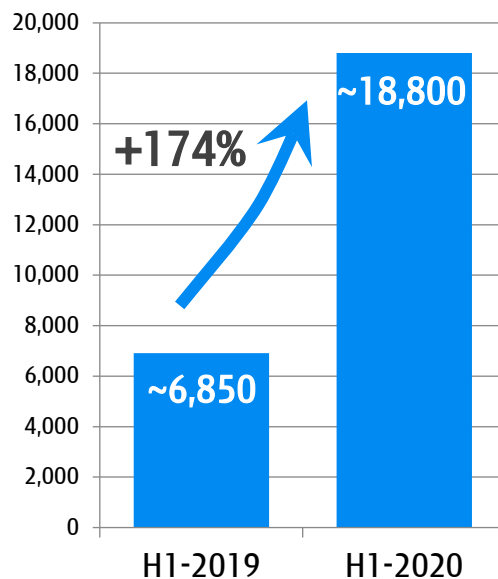
 China

Elunate[®] Performance

Sales (millions) ^[1]



Total Cycles (OOP&PAP) ^[2]



2020 Lilly Amendment

- Starting October 1, 2020, Chi-Med took on all **medical detailing, promotion & local/regional marketing activities across all of China**;
- Lilly will pay Chi-Med **70%-80% of Elunate[®] sales** in the form of **royalties, mfg. costs & service payments ^[3]**;
- No upfront payment** by Chi-Med was made to secure these rights.

Elunate[®] early progress – Chi-Med set to expand rapidly

Efficacy advantage

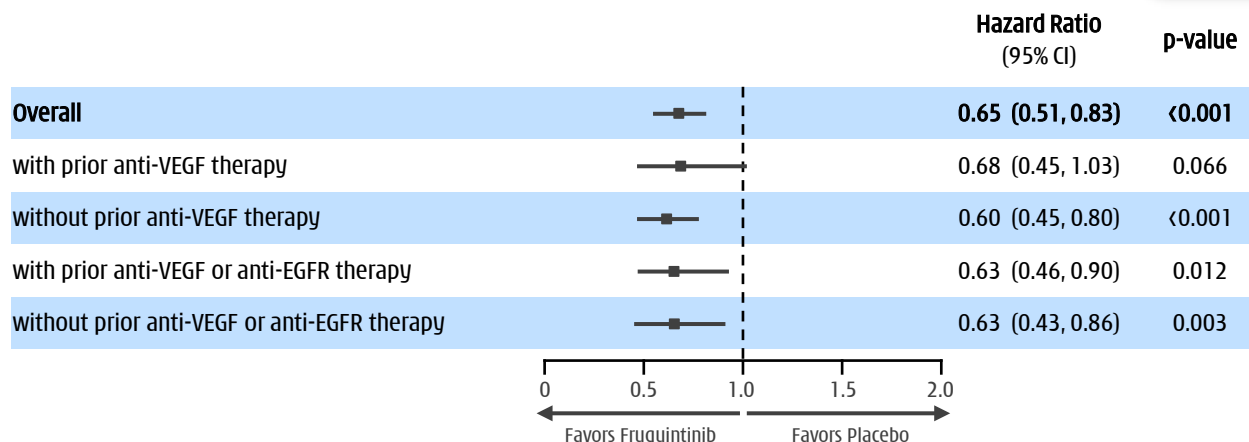
Third-Line Metastatic Colorectal cancer	FRESCO ^[1]		CONCUR		CONCUR		CORRECT	
	Mainland China		Chinese Patients (Mainland China, Hong Kong, Taiwan) ^[2]		Mainland China, Hong Kong, Taiwan, Vietnam, South Korea		Global	
Treatment arms	Elunate [®]	Placebo	Stivarga [®]	Placebo	Stivarga [®]	Placebo	Stivarga [®]	Placebo
Patients (n)	278	138	112	60	136	68	505	255
Objective Response Rate, n (%)	4.7%	0.0%	3.6%	0.0%	4.4%	0.0%	1.0%	0.4%
Disease Control Rate, n (%)	62.2% +49.9	12.3%	45.5% +38.8	6.7%	51.5% +44.1	7.4%	41.0% +26.1	14.9%
Median Progression-Free Survival (mPFS) (mo.)	3.7 +1.9	1.8	2.0 +0.3	1.7	3.2 +1.5	1.7	1.9 +0.2	1.7
Median Overall Survival (mOS) (mo.)	9.3 +2.7	6.6	8.4 +2.2	6.2	8.8 +2.5	6.3	6.4 +1.4	5.0

 **Advantage for Elunate[®] efficacy vs. Stivarga[®] in Chinese metastatic CRC patients;**

 **Advantage for Elunate[®] post VEGF/EGFR targeted therapy**

- mOS: 7.69 mo. vs. 5.98 mo. placebo (HR 0.63 & p-value 0.012)
- mPFS: 3.65 mo. vs. 1.84 mo. placebo (HR 0.24 & p-value <0.001)

Overall Survival subgroup analysis by Prior Treatment ^[1]



**100% Avastin[®]
prior use**

BIOCHEMICAL ACTIVITY	IC ₅₀ (nmol/L)	IC ₅₀ (nmol/L)
On-Target Kinases:		
VEGFR1	33	13
VEGFR2	35	4.2
VEGFR3	0.5	46
Off-Target Kinases:		
Ret	128	1.5
FGFR1	181	202
c-kit	458	7
PDGFRβ	>10,000	22
RAF-1	>10,000	2.5
B-RAF	>10,000	28
B-RAF ^{V600E}	>10,000	19

Stivarga[®] liver toxicity black-box warning:

- ➔ Increased liver function test monitoring (weekly if elevated) & remedial dose interruption.

STIVARGA (regorafenib) tablets, oral
Initial U.S. Approval: 2012

WARNING: HEPATOTOXICITY

See full prescribing information for complete boxed warning.

- Severe and sometimes fatal hepatotoxicity has been observed in clinical trials. (5.1)
- Monitor hepatic function prior to and during treatment. (5.1)
- Interrupt and then reduce or discontinue Stivarga** for hepatotoxicity as manifested by elevated liver function tests or hepatocellular necrosis, depending upon severity and persistence. (2.2)

3 rd -Line Metastatic Colorectal cancer	FRESCO Study Mainland China ^[1]		CONCUR Study (Mainland China, HK, Taiwan) ^[2]	
Treatment arms	Elunate [®]	Placebo	Stivarga [®]	Placebo
Patients (n)	278	138	112	60
≥G3 AE (Safety population)	61.1%	19.7%	69.6%	46.7%
SAE (Safety population)	15.5%	5.8%	31.3%	26.7%
VEGFR on-target related AEs:				
Hypertension ≥G3	21.2%	2.2%	12.5%	8.3%
Hand-Foot Syndrome (Palmar-plantar), ≥G3	10.8%	0.0%	17.0%	0.0%
Off-target (i.e. non-VEGFR) related AEs:				
Hypophosphatemia, ≥G3	0.0%	0.0%	8.0%	0.0%
Hypokalemia, ≥G3	0.7%	0.7%	6.3%	0.0%
Rash/desquamation, ≥G3	0.0%	0.0%	4.4%	0.0%
Lipase increase, ≥G3	0.0%	0.0%	6.3%	1.7%
Hepatic function (Liver function) AEs:				
ALT increased, ≥G3	0.7%	1.5%	7.1%	3.3%
AST increased, ≥G3	0.4%	0.7%	8.9%	0.0%
Blood bilirubin increased, ≥G3	1.4%	1.5%	8.9%	8.3%
Tolerability:				
AE Leading to dose interruption	35.3%	10.2%	68.8%	25.0%
AE Leading to dose reduction	24.1%	4.4%	23.2%	0.0%
AE Leading to treatment discontinuation	15.1%	5.8%	14.3%	6.7%

Elunate[®] superior safety – advantage especially for liver mets patients

FRESCO-2 Ph. III to support ex-China CRC NDA filing

Compelling prelim. US monotherapy efficacy and safety



Basis for US, EU, Japan filings

FRESCO-2
(N>500, ongoing)

Late stage CRC

FRESCO
(N=416)

3L CRC

US Ph Ib
(N=116)

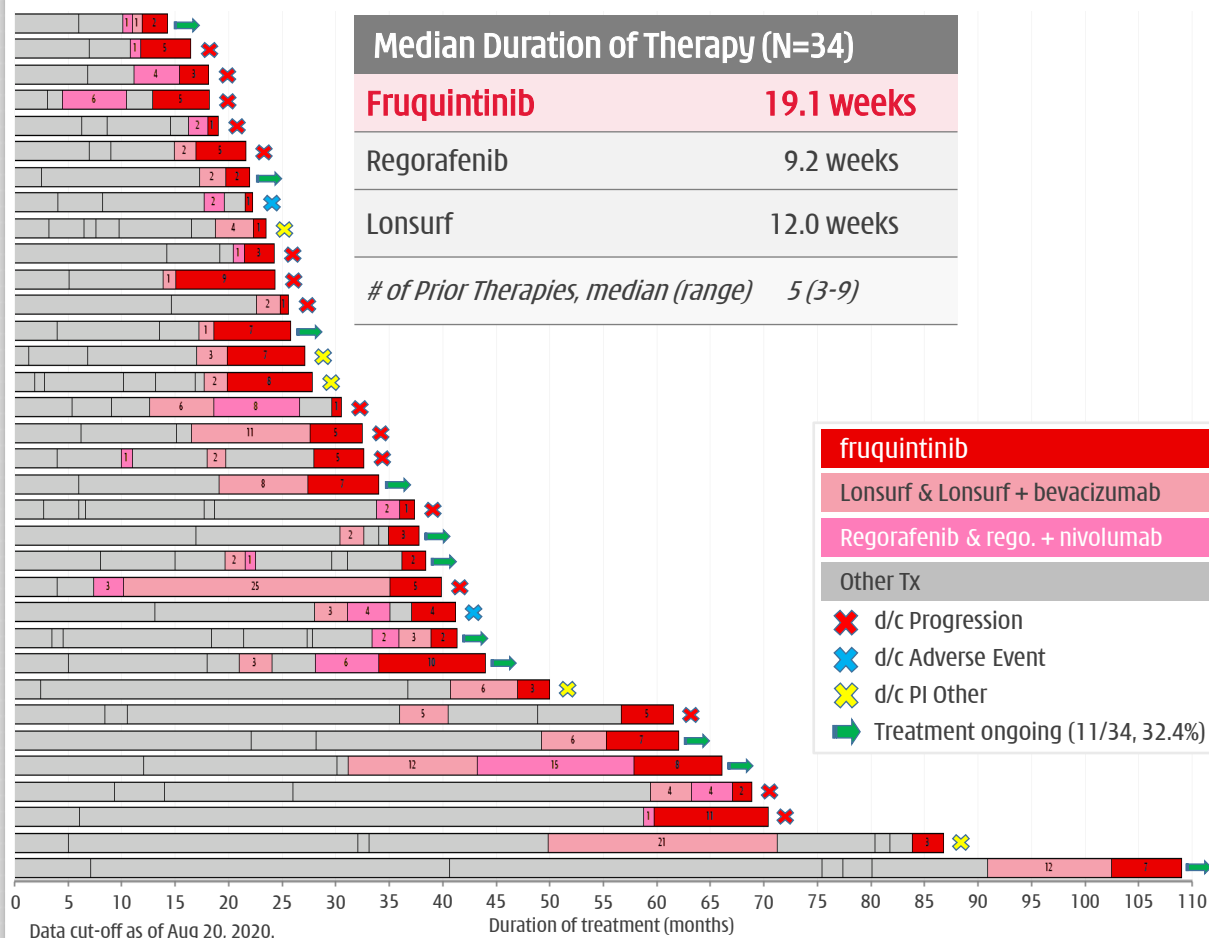
3L/3L+ CRC (80)
Other tumors

- FRESCO-2 + FRESCO + US CRC Ph1b data, could support US NDA & EU MAA subm. in 3L/3L+ CRC;
- US Fast Track Designation → pot. rolling subm.;
- Extensive list of supportive studies.

CONSISTENCY IN SAFETY	Phase Ib ^[1] United States	FRESCO Phase III Study Mainland China ^[2]	
Treatment arms	Fruq.	Fruq.	Placebo
Patients (n)	31	278	138
≥G3 AE (Safety population)	79.4%	61.1%	19.7%
VEGFR on-target related AEs ≥ G3:			
Hypertension	23.4%	21.2%	2.2%
Hand-Foot Syndrome (Palmar-plantar)	2.9%	10.8%	0.0%
Hepatic function (Liver function) AEs ≥ G3:			
ALT increased, ≥G3	<5%	0.7%	1.5%
AST increased, ≥G3	0%	0.4%	0.7%
Blood bilirubin increased, ≥G3	<5%	1.4%	1.5%
Tolerability: AE Leading to			
Dose reduction/interruption	41.2%	47.1%	13.1%
Treatment discontinuation	8.8%	15.1%	5.8%

US PhIb: Encouraging prelim. efficacy in heavily pre-treated CRC pts

Stable disease in 81% of evaluable patients





4

Next Wave of Innovation

Next wave of innovation

Development strategies and current status



HMPL-523 & HMPL-689

- China Ph.Ib dose expansions** underway;
- China registration study decisions in 2021.

HMPL-523 & HMPL-689

- Over 20 Ph.I sites in U.S. & Europe** enrolling;
- Multiple dose cohorts completed.**

HMPL-453

- Ph.IIs initiated** in advanced malignant mesothelioma & intrahepatic cholangiocarcinoma in China.

HMPL-306

- 9th in-house discovered asset (**IDH1/2**) Ph.I;
- Addresses mutant IDH switching**, from IDH1 to IDH2 or vice versa, a resistance mechanism.

Program	Treatment	Target Patient	Sites	Dose Finding / Safety Run-in	Proof-of-concept	Registration
HMPL-523 Syk	HMPL-523	Indolent NHL	US/EU/AU	<div><div></div></div>	<div><div></div></div>	
	HMPL-523	B-cell malignancies	China	<div><div></div></div>	<div><div></div></div>	
	HMPL-523	ITP	China	<div><div></div></div>	<div><div></div></div>	
HMPL-689 PI3Kδ	HMPL-689	Healthy volunteers	Australia	<div><div></div></div>	<div><div></div></div>	
	HMPL-689	Indolent NHL	US/EU	<div><div></div></div>	<div><div></div></div>	
	HMPL-689	Indolent NHL	China	<div><div></div></div>	<div><div></div></div>	
HMPL-453 FGFR 1/2/3	HMPL-453	Mesothelioma	China	<div><div></div></div>	<div><div></div></div>	
	HMPL-453	Intrahepatic cholangiocarcinoma	China	<div><div></div></div>	<div><div></div></div>	
HMPL-306 IDH 1/2	HMPL-306	Hematological Malignancies	China	<div><div></div></div>	<div><div></div></div>	



HMPL-689 - Phase I dose escalation - All cohorts

Consistent efficacy profile with PI3Kδ inhibitors

1. HMPL-689 - Phase I dose escalation ^[1]

At Sept 15 cut-off	<20mg / day: n=26 20mg / day: n=18 30mg / day: n=9, RP2D 40mg/day: n=3 Non evaluable: n=4	ITT n=56	Evaluable n=52	CLL/SLL n=5	MZL n=7	FL n=23	MCL n=9	DLBCL n=9	HL n=3
Best response									
Complete Response, %		11	12	40	0	14	0	0	0
Partial Response, %		37	40	40	71	30	44	33	0
Stable Disease, %		34	37	0	29	39	56	11	67
Progressive Disease, %		11	11	20	0	4	0	33	33
Not Evaluable, %		7	na	0	0	9	0	22	0
Overall Response Rate (intent-to-treat)		48%		80%	71%	48%	44%	33%	0%
Overall Response Rate (efficacy evaluable) n			52% 52	80% 5	71% 7	52% 21	44% 9	43% 7	0% 3

2. Competitive PI3Kδ inhibitors

Overall Response Rate	CLL/SLL	MZL	FL	MCL	DLBCL	HL
Zydelig® (<i>idelalisib</i>) ^{[2][3]} n	58% 26	47% 15	54% 72	-	0% 9	-
Aliqopa® (<i>copanlisib</i>) ^{[2][4]} n	-	78% 23	59% 104	-	-	-
Copiktra® (<i>duvelisib</i>) ^{[2][5][6]} n	78% 95	39% 18	42% 83	50% 10	-	-
Umbralisib ^{[7][8][9]} n	50% 22	49% 69	45% 117	17% 6	57% 7	-
Parsaclisib ^{[10][11][12]} n	33% 6	57% 100	70% 108	70%/25% 108/53	26% 55	-
Zandelisib (<i>intermittent dosing</i>) ^[13] n	100% 3	-	76% 17	-	-	-

CLL: chronic lymphocytic leukemia/small lymphocytic lymphoma; FL: follicular lymphoma; MZL: marginal zone lymphoma; MCL: mantle cell lymphoma; DLBCL: diffuse large B cell lymphoma; HL: Hodgkin's lymphoma.

[1] ASH 2020 Abstract #1135; [2] US Prescribing Information; [3] ASH 2015 Abstract # 1543; [4] ICML 2019 Abstract #357; [5] ICML 2019. Abstract 358; [6] Blood. 2018 Feb 22; 131(8): 877-887 doi: 10.1182/blood-2017-05-786566; [7] ASCO 2019 Abstract #7506; [8] Lancet Oncology April 2018 February 20, 2018 DOI:https://doi.org/10.1016/S1470-2045(18)30082-2; [9] ASH 2020 Abstract #2934; [10] Company announcement dated December 7, 2020; [11] Blood, April 2019 doi: 10.1182/blood-2018-08-867499; 10.1182/blood-2018-08-867499; [12] ASH 2020 abstracts #338, #1121, #2044, #2935; [13] ASCO 2020 Abstract #8016.

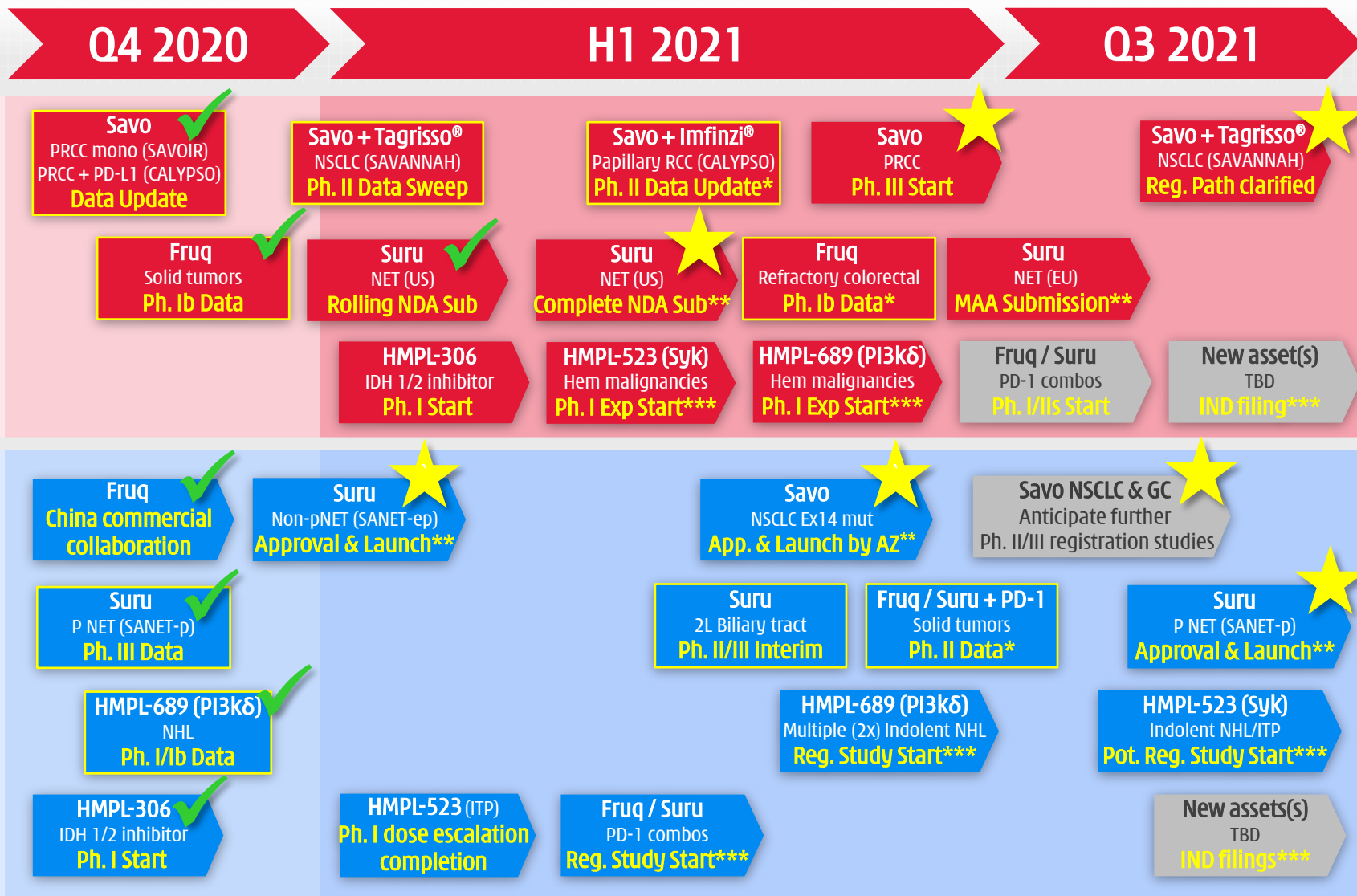
Incidence of select treatment emergent adverse events - all AEs / grade ≥3 AEs

	n	Neutropenia	Anemia	Thrombo- cytopenia	Diarrhea or colitis	Rash	ALT increased	AST increased	Pyrexia	Pneumonia	Hyper- tension	Hyper- glycemia
Zydelig® (idelalisib) ^[2]	146	53% / 25%*	28% / 2%*	26% / 6%*	47% / 14%	21% / 3%	50% / 19%	41% / 12%	28% / 2%	25% / 16%	na	na
Aliqopa® (copanlisib) ^[2]	168	32% / 25%	na	22% / 8%	36% / 5%	15% / 2%	na	na	na	21% / 14%**	35% / 27%	54% / 39%
Copiktra® (duvelisib) ^[2]	442	34% / 30%	20% / 11%	17%/10%	50% / 23%	31% / 9%	40% / 8%	37% / 6%	26% / 2%	21%/15%	na	na
Umbralisib*** (MZL @ RP2D) ^[3]	69	14% / 13%	na	na	62% / 10%	18% / 3%	25% / 10%	29% / 9%	10% / 0%	na	na	na
Umbralisib* (UNITY-NHL) ^[4]	208	16% / 12%	na	na	59% / 10%	na / 3%	20% / 7%	19% / 7%	na	na / 1%	na	na
Parsaclisib (Dose escalation) ^[5]	72	44% / 20%*	31% / 8%*	35% / 10%*	36% / 9%	31% / 6%	28% / 1%	29% / 1%	18% / 1%	na	7% / 0%	10% / 1%
Parsaclisib (CITADEL-204/MZL) ^[6]	100	13% / 9%	14% / 5%	na	44%/11%	17% / 2%	26% / 4%	19% / 2%	13% / 1%	7% with PJP prophylaxis	na	na
Zandelisib (intermittent dosing) ^[7]	21	na / 14%	na / 0%	na / 0%	na / 4%	na / 2%	na / 0%	na / 0%	na	PJP prophylaxis	na	na
Zandelisib (Dose escalation) ^[8]	30	45% / 13%*	13% / 0%*	22% / 0%*	45% / 19%	42% / 13%	39% / 6%	25% / 6%	na	na	na	na
HMPL-689 [1]	56	43% / 11%	16% / 0%	11% / 0%	<5% / <5%	11% / 5%	27% / 2%	21% / 2%	14% / 0%	25% / 16%	7% / 5%	11% / 2%



5 Summary

Potential upcoming events



* submission to scientific conference; ** subject to regulatory interaction; *** subject to supportive data; Targets: Savolitinib = MET; Fruquintinib = VEGFR1/2/3; Surufatinib = VEGFR1/2/3 / FGFR1 / CSF-1R; HMPL-523 = Syk; HMPL-689 = PI3Kδ; Indications: NHL = Non-Hodgkin's Lymphoma; NET = Neuroendocrine tumors; PRCC = Papillary renal cell carcinoma; NSCLC = Non-small cell lung cancer; ITP = Immune thrombocytopenia purpura.

Cash position & 2020 Guidance

\$400 million in available cash resources ^[1]

Cash Position

(at end June 2020)

- **\$281m cash** / cash eq. / Short term inv. ^[2]
- **\$119m** additional unutilized banking facilities ^[3]
- **\$103m** additional cash in JVs
- **\$100m** PIPE with General Atlantic (Jul 2020)^[4]
- **\$100m** PIPE with CPPIB (Nov 2020) ^[5]
- **\$27m** in bank borrowings

(US\$ millions)

	H1 2020 Actual ^[6]	2020 Current Guidance	Adj. vs. Previous Guidance
Adj. (non-GAAP) Innovation Platform segment operating loss	(81.2)	(180) - (210)	nil
Adj. (non-GAAP) Group net cash flows excl. financing activities	(32.5)	(140) - (160)	nil

■ H1 2020 performance in line with published guidance:

- Cash dividends from our JVs; No material impact from COVID-19.

■ Cash investments to rise in H2 2020:

- Global C&R activities: FRESCO-2 & U.S. NDA submission (surufatinib);
- New large-scale oncology manufacturing facility in Shanghai;
- Expansion of oncology commercial activities (Elunate® & surufatinib).

^[1] Including cash, cash equivalents, short-term investments & unutilized banking facilities; ^[2] Short-term investments: deposits over 3 months; ^[3] From Bank of America Merrill Lynch, Deutsche Bank & HSBC; ^[4] In early July 2020, we completed a private placement to General Atlantic, raising an additional \$100 million in gross proceeds, to further strengthen our cash position; ^[5] announced on Nov 17, 2020; ^[6] Please refer to the slide titled "Non-GAAP Financial Measures and Reconciliation" for more information and a reconciliation of these measures to the most comparable GAAP measure.



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Thank you